



HATTIESBURG Area Association of REALTORS®

Building a Network of Leaders for the REALTOR® Organization

2020 HAAR Leadership Academy Application **DEADLINE FOR RECEIPT OF APPLICATIONS BY HAAR IS OCTOBER 31, 2019**

I. Commitment

To graduate from the *HAAR Leadership Academy* program, participants are expected to attend all sessions. Each session is one day, and the dates and locations are as follows:

- Session 1, Monday, January 27 – HAAR Board Office
- Session 2, **Saturday**, February 29 – REACH Course, Pine Grove
- Session 3, Thursday, March 5 – “Realtor Day At The Capitol”, Jackson
- Session 4, Wednesday, March 25 – HAAR Board Office
- Session 5, Wednesday, April 22 – HAAR Board Office
- SOCIAL Thursday, June 11, After Hours – TBD
- Graduation, Thursday, August 20 – HAAR General Membership Meeting, Southern Oaks

I understand the objectives of the *HAAR Leadership Academy*, and if I am selected to participate *I agree* to devote the necessary time and resources to complete the program, including the following:

I agree to serve on at least one (1) regular HAAR Committee in 2020

I understand and agree that if I am selected to participate in the *HAAR Leadership Academy*, the following conditions apply: 1) that my attendance at all five (5) training sessions and Graduation is mandatory, and if I fail to comply, I may be asked to withdraw without refund of tuition, and 2) tuition of \$200 is due in full by December 31, 2019.

Signature of Applicant

Date

Application Deadline is October 31, 2019

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II. Personal Data

Name: _____

Company: _____

Business Address: _____

Business #: _____ Cell #: _____ Home #: _____

Email: _____

Current Mississippi real estate license#: _____ Issue date: _____

Are you a full-time REALTOR®? _____

If not, where else are you employed? _____

III. On Being A Leader

What specific skills or knowledge do you hope to gain from your participation in the *HAAR Leadership Academy*?

Why do you believe you should be selected to participate in the *HAAR Leadership Academy*?

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IV. Work and Volunteer Experience

On average, how many sales transactions do you close annually? _____

Briefly describe your career goals and the role being a REALTOR® will play in accomplishing them.

Briefly describe any volunteer work you have done or any board positions you have held for HAAR or any charitable organizations.

Briefly describe your future goals for serving in volunteer or leadership capacities with the Local, State or National REALTOR® organizations.

****YOU MUST ATTACH (a) a copy of your current resume', (b) three business or personal letters of recommendation and (c) your business card as a part of this Application***

Please deliver the completed Application and all attachments to the Hattiesburg Area Association of Realtors, 411 Classic Drive, Hattiesburg, MS 39402, no later than 5:00 p.m. Thursday, October 31, 2019.

NOTE: It is the responsibility of the applicant to ensure proper submission.

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