2020 HAAR Leadership Academy Application

DEADLINE FOR RECEIPT OF APPLICATIONS BY HAAR IS OCTOBER 31, 2019

I. Commitment
To graduate from the **HAAR Leadership Academy** program, participants are expected to attend all sessions. Each session is one day, and the dates and locations are as follows:

- Session 1, Monday, January 27 – HAAR Board Office
- Session 2, **Saturday**, February 29 – REACH Course, Pine Grove
- Session 3, Thursday, March 5 – “Realtor Day At The Capitol”, Jackson
- Session 4, Wednesday, March 25 – HAAR Board Office
- Session 5, Wednesday, April 22 – HAAR Board Office
- **SOCIAL** Thursday, June 11, After Hours – TBD
- Graduation, Thursday, August 20 – HAAR General Membership Meeting, Southern Oaks

*I understand* the objectives of the **HAAR Leadership Academy**, and if I am selected to participate *I agree* to devote the necessary time and resources to complete the program, including the following:

*I agree* to serve on at least one (1) regular HAAR Committee in 2020

*I understand and agree* that if I am selected to participate in the **HAAR Leadership Academy**, the following conditions apply: 1) that my attendance at all five (5) training sessions and Graduation is mandatory, and if I fail to comply, I may be asked to withdraw without refund of tuition, and 2) tuition of $200 is due in full by December 31, 2019.

Signature of Applicant ___________________________ Date ___________________________

Application Deadline is October 31, 2019
HAAR Leadership Academy Application

II. Personal Data

Name: ____________________________________________

Company: _________________________________________

Business Address: _________________________________

Business #: ___________ Cell #: ___________ Home #: ___________

Email: __________________________________________

Current Mississippi real estate license#: ___________ Issue date: _______

Are you a full-time REALTOR®? _______

If not, where else are you employed? _________________________________

III. On Being A Leader

What specific skills or knowledge do you hope to gain from your participation in the HAAR Leadership Academy?

Why do you believe you should be selected to participate in the HAAR Leadership Academy?

Application Deadline in October 31, 2019
HAAR Leadership Academy Application

IV. Work and Volunteer Experience

On average, how many sales transactions do you close annually? __________

Briefly describe your career goals and the role being a REALTOR® will play in accomplishing them.

Briefly describe any volunteer work you have done or any board positions you have held for HAAR or any charitable organizations.

Briefly describe your future goals for serving in volunteer or leadership capacities with the Local, State or National REALTOR® organizations.

*YOU MUST ATTACH (a) a copy of your current resume', (b) three business or personal letters of recommendation and (c) your business card as a part of this Application

Please deliver the completed Application and all attachments to the Hattiesburg Area Association of Realtors, 411 Classic Drive, Hattiesburg, MS 39402, no later than 5:00 p.m. Thursday, October 31, 2019.

NOTE: It is the responsibility of the applicant to ensure proper submission.

Application Deadline is October 31, 2019
2020 LEADERSHIP ACADEMY AGENDA

ACADEMY SESSION ONE
Monday, January 27 / 9:00 – 4:00 / HAAR Board Office

ACADEMY SESSION TWO
Saturday, February 29 / 9:00 – 2:00 / REACH Course / Pine Grove Behavioral Center, 2255 Broadway Dr. / Lunch

ACADEMY SESSION THREE
Thursday, March 5 / 8:30 – 1:30 / REALTOR® Day at the Capitol / Mississippi Capitol Building, Jackson

ACADEMY SESSION FOUR
Wednesday, March 25 / 10:30 – 4:00 / HAAR Board Office
“Why and How to Contribute to the Community” - Joe Paul, Office of the Mayor / Lunch / “Your Chamber of Commerce” - Area Development Partnership / “Your Mississippi Association or REALTORS®” - Clarke Wise, MAR Govermental Affairs and Bruce Kammer, MAR Past President / “Your HAAR” - Trudy Bounds, HAAR Administrative Executive / “Volunteer Networking” - Shawn Harris, Regions Bank

ACADEMY SESSION FIVE
Wednesday, April 22 / 9:00 - 5:00 / HAAR Board Office
“Professionalism, Engaging Members for Leadership Involvement, Team Building” - Kathy Whitfield, Compass Consulting

ACADEMY SOCIAL:
Thursday, June 11 / 5:30 / TBD
Leadership Academy Alumni, Class of 2020 and Class of 2021 interested participants