



HATTIESBURG Area Association of REALTORS®

2025 HAAR Leadership Academy Application
Deadline for Receipt of Applications October 31, 2024

Name of Applicant: _____

REQUIRED

- Color photo.
- Photo must be suitable for publication.
- Size picture to box if possible.

I. Purpose

The purpose of the HAAR Leadership Academy is to teach basic leadership skills to full-time REALTOR® and it's Affiliates who are members of this Association, and to identify and encourage future Association leaders.

II. Requirements

To apply for the HAAR Leadership Academy, an Applicant must,

- be a full-time licensed REALTOR®-member of the HAAR, MAR and NAR or an Affiliate
- complete and submit this Application and all required documents on or before the application deadline
- participate in a personal interview with the Leadership Academy Committee
- be an active member of at least one HAAR Committee for 2025

In addition, if selected to be a Participant, it is MANDATORY that you,

- **pay the tuition of \$250 AND 2025 Dues and Assessments on or before December 27, 2024.**
- **attend each of the following:**
 - Orientation/Breakfast, **Wednesday, January 15, 2025, 9:00 am – 11.00 am** HAAR Office
 - Session 1 **Thurs., January 16, 2025, 9:00 a.m.- 4:00 p.m.** HAAR Office
 - Session 2 **Friday., February 21, 2025, 9:00 a.m. – 2:00 p.m.** PRCC Campus
 - Session 3 **Wed., March 26, 2025, 9:00 a.m. – 2:00 p.m.** TBD
 - Session 4 **Thurs., April 10, 2025, 9:00 a.m. – 2:00 p.m.** TBD
 - Session 5 **Thurs., May 8, 2025, 9:00 a.m. – 2:00 p.m.** TBD
 - PRESENTATION OF PROJECT TO BOARD OF DIRECTORS MAY 15th HAAR
 - Graduation – General Membership Meeting, August 2024 Southern Oaks
 - Attend REALTOR Day at the Capitol, February 20, 2025 – Jackson, MS
 - Attend any small group meetings necessary for completion of the group project

I understand and agree that if I am selected to participate in the **HAAR Leadership Academy**, that my attendance at all training sessions and graduation is **mandatory**, and if I fail to comply, I may be asked to withdraw without refund of tuition. I am a *member in good standing* with the HAAR board assuring that my 2025 dues will also be paid in full by December 28, 2024

II. PERSONAL DATA

Name: _____

Company: _____

Business Address: _____

Business #: _____ Cell #: _____ Home #: _____

Email: _____

Current Mississippi real estate license # _____ Issue date: _____

Are you a full time REALTOR®? _____ Yes _____ no

If not, where else are you employed? _____

What 2025 HAAR Committee(s) will you be participating in? _____

What size tee shirt do you wear? _____

III. ON BEING A LEADER

A. What specific skills or knowledge do you hope to gain from your participation in the **HAAR Leadership Academy**? _____

B. Why do you believe that you should be selected to participate in the **HAAR Leadership Academy**? _____

IV. WORK EXPERIENCE

A. On average, how many transactions do you close annually? _____

B. Briefly describe your career goals and the role being a REALTOR® will play in accomplishing them:

What do you consider your most rewarding achievement to date? _____

C. Business /Professional Affiliations:

<u>Name of Group</u>	<u>Position Held or Assignments</u>	<u>Period of Affiliation</u>
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IV. COMMUNITY INVOLVEMENT

A. Include community, civic, religious, political, government, social, athletic, or other activities. Do not include business/professional activities.

Organization: _____
Assignment/Position: _____
Describe Responsibilities: _____

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Assignment/Position: _____
Describe Responsibilities: _____

B. Briefly describe any volunteer work you have done or any board positions you have held for HAAR or any charitable organizations: _____

C. Briefly describe your future goals for serving in volunteer or leadership capacities with the Local, State or National REALTOR® organizations: _____

I acknowledge all the information I have provided is true and correct to the best of my knowledge:

Signature of Applicant **Date**

Signature of Employer **Date**

Printed Name

Printed Name

****You must attach (a) copy of your current resume, (b) three business letters of recommendation and (c) your business card (if available)***

Please deliver the completed application and all attachments to the Hattiesburg Area Association of Realtors, 411 Classic Drive, Hattiesburg, MS 39402, no later than 4:00 P.M., Tuesday, October 31, 2023.

NOTE: *It is the responsibility of the applicant to ensure proper submission.*